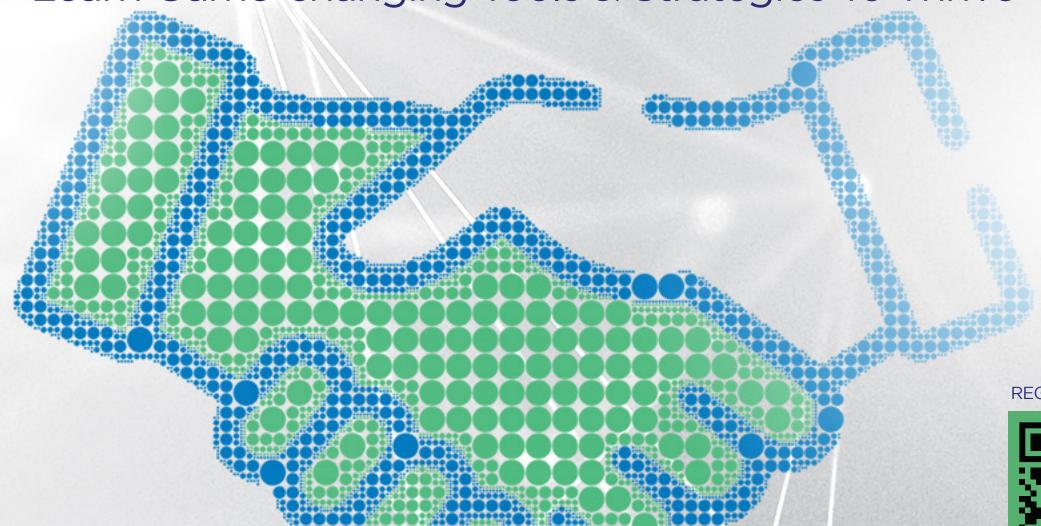




GUJARAT'S PREMIER IT SALES EVENT

Learn Game-changing Tools & Strategies To Thrive



REGISTRATION OPEN



SCAN TO REGISTER

Title Partners:

Supported By:



Community Partners:











Event Partners:





















AGENDA DAY - 1 (Wednesday, 20th Dec 2023)

8:30 AM to 9:00 AM Registration & High Tea

9:00 AM to **9:30** AM *Gift City Presentation*By Bhasker Sagar

9:30 AM to 11:00 AM

Workshop - Strategic Client Account Management In IT

Gain key insights and skills for scaling Client Accounts with Vatsal Shah

11:30 AM to 1:30 PM

Workshop - The Magic of Storytelling in Sales

Unlock the power of storytelling in sales with Amit Agarwal

1:00 PM to 2:00PM Lunch Break

2:00 PM to 4:00 PM

Workshop - Evolution of Sales in the age of Al
Instructor Umang Maheshwari

4:00 PM to 4:45 PM

Feedback & Thank you note

Thank you note by sandeep sisodiya





AGENDA DAY - 2 (Thursday, 21st Dec 2023)

8:30 AM to 9:00 AM Registration & High Tea

9:00 AM to 09:30 AM

Welcome Speech

Welcoming all Participants and event partners by Sandeep Sisodiya

9:30AM to 9:45 AM

Event Inauguration and Keynote Speech

By Pranav Pandya - Chairman GESIA IT ASSOCIATION

9:45AM to 10:00 AM Gift City PresentationBy Bhasker Sagar

10:00 AM to 10:45 AM

Making Deal Closures Predictable: The Power of Emotional Quotient in Sales
Instructor Amit Agarwal

11:00 AM to 11:45 AM

Build a consistent lead flow with the right cold email outreach strategy

Instructor Dhruv Patel





Gandhinagar

AGENDA DAY - 2 (Thursday, 21st Dec 2023)

11:45 AM to 12:30 PM

Networking and Sales
Instructor Jatin Chaudhary

12:45 PM to 1:30 PM

Using Al for Research & Brand Building
Instructor Umang Maheshwari

1:30 PM to 2:30 PM

Lunch Break & Networking

Network during breaks for beneficial connections

2:30 PM to 4:30 PM

Panel Discussion

Building Million Dollar IT Company

4:30 PM to 5:00PM Networking and Thank you noteInstructor Sandeep sisodiya